



BON SECOURS HEALTH SYSTEM

Community Health Needs Assessment

Bon Secours Baltimore Health System



Executive Summary

Bon Secours Baltimore Hospital is a 125 bed facility licensed in the state of Maryland and serving more than 17,000 residents in various communities in and near Southwest Baltimore. Bon Secours Baltimore Health System is a member of the Bon Secours Health System whose Mission is to be Good Help® to those in need.

Over the period of 2009-2012 Bon Secours Baltimore Hospital conducted a Community Health Needs Assessment that included meetings, interviews, community summits and literature studies and the engagement of those representatives of our community with a knowledge of public health, the broad interests of the communities we serve, as well as individuals with special knowledge of the medically underserved, as well as low-income and vulnerable populations and people with chronic diseases.



This Assessment determined that to address the most significant health needs of our service area we must develop a plan of action:

- To help make Southwest Baltimore a place where residents live long, satisfying lives, are proactive about their health and wellness, understand the importance of healthful eating and have access to healthful foods in a variety of locations and outlets, including at the hospital.
- To help make Southwest Baltimore a community where residents are ready to work, are self-sufficient and have access to jobs that enable them to support themselves and their families.
- To help make Southwest Baltimore a more environmentally-friendly community, lush with nature and green, open spaces, lead-free and with air that is safe to breathe and water that is safe to drink.



- To develop a coalition to be made up of senior leaders from the organizations which comprise the core of West Baltimore’s health care safety net.
- To focus on primary care engagement, expanding primary care capacity, and preparing for the Affordable Care Act.

In this Assessment we have identified community wide resources that can/may assist in addressing the health needs of our community. We will work with many of these health facilities and organizations to develop plans and programs to improve the health of our community.

If you would like additional information on this Community Health Needs Assessment please contact George Kleb, George_Kleb@bshsi.org, (410) 362-3199.

BON SECOURS FACILITY DESCRIPTION AND VISION

Bon Secours Baltimore Health System (BSBHS) strives to fulfill the mission of Bon Secours Ministries – to help the people and the communities of West Baltimore by providing compassionate, quality healthcare and being “good help” to all in need.

With this mission in mind, Bon Secours stands proudly as an anchor institution in an area of West Baltimore that has suffered from disinvestment for many years. Its delivery of quality healthcare and community services is critical to the health and well-being of people in the area. In fulfilling its mission, Bon Secours also generates critical economic impact in the surrounding community and across Baltimore City.

Working collaboratively with partners, our vision is that Southwest Baltimore can become a vital, healthy community where residents will be empowered to take ownership of their health and will have the expectation of living full, healthy lives.

SECTION I

BON SECOURS FACILITY SERVICE AREA AND DESCRIPTION OF COMMUNITY SERVED



Bon Secours Hospital (“BSB” or the “Hospital”) has played a vital role in West Baltimore for decades. The Hospital is a 125 bed facility with 6,579 admissions for the fiscal year ending August 31, 2012. The hospital serves west and southwest Baltimore, where nearly a third of the city’s total population resides. Dominated by the elderly, women and children, BSB’s service area includes some stable neighborhoods, but far too many neighborhoods facing significant social challenges in the areas of housing, employment, education and health.

Slightly less than half of BSB’ admissions are either self-pay or Medicaid patients.

Bon Secours Baltimore Health System’s Community Health Needs Assessment has taken into account challenges and conditions in its primary service area as described above with a special emphasis on the neighborhoods surrounding BSB, known as “Old Southwest Baltimore.” Bon Secours has maintained a constant presence in this part of Baltimore for over 130 years and it is the community where most of BSBHS’s services are located.

A long standing tradition of close engagement with this community has led to the creation of many of the programs and services that BSBHS delivers, particularly those addressing the social determinants of health. The relationship between BSBHS and the surrounding community of Old Southwest Baltimore was of great benefit to many of the assessment activities outlined below.



In fact, many of the conditions and social determinants of health in the direct area serviced by BSBHS also are of concern in the broader service area – West Baltimore, as a whole. Taking that into account, assessment findings and interventions identified for the areas immediately surrounding the hospital are relevant and applicable to the entire West Baltimore community.

Old Southwest Baltimore has a population of more than 17,885 (2010 Census) people, many of whom are medically and economically underserved. The socioeconomic status, ethnic diversity and health status of residents, according to the Baltimore City Health Department, indicates that 27% of the population is between 0-17 years; 76% are African American; 36% have a high school diploma equivalent; 43% of those ages 16-64 are not employed; 44% of households make less than \$25,000; and the leading causes of health-related deaths are heart disease, HIV/AIDS,



substance abuse and diabetes. In fact, in the neighborhoods served by BSB, residents die from heart disease at a rate that is 35% higher than the city as a whole. Deaths from diabetes and HIV/AIDS are also substantially higher than in the entire city. And residents of certain areas along the West Baltimore Street corridor have a life expectancy of 64.2 years, compared to almost 71 years for the entire city.

Health problems in the community are exacerbated by inadequate insurance coverage. Approximately 11% of neighborhood residents are covered by Medicare, and 31% receive Medicaid. Seventeen percent are without any form of health insurance.

Designated as a federal medically-underserved community, Southwest Baltimore also suffers from a high rate of foreclosures as many residents do not have the financial capacity to maintain their homes. Many of the streets are lined with neglected and vacant houses, many boarded up and hazardous to the health and safety of children and adults.

Despite these challenging statistics and circumstances, the neighborhoods of Southwest Baltimore show signs of new life and hope. Through our community partnerships, Bon Secours has initiated and supported neighborhood development and community-driven revitalization efforts that complement the health system's comprehensive services. Under the auspices of Community Works, BSB's community services arm, we are doing more than ever before to reach beyond the walls of the hospital to help our neighbors on their paths through life.

We provide career coaching and training through our workforce development programs. We help parents understand child development. We provide financial services, from income-tax preparation to wealth creation. We create gardens and clean up neighborhoods. We provide women who are struggling with homelessness and other issues a shower and a free hot breakfast.

Despite enormous challenges, we serve as an anchor of stability and hope for the residents of southwest Baltimore, providing health and wholeness to all in need.

See Appendix A for a more detailed description of Southwest Baltimore.

SECTION II

DESCRIPTION OF PROCESS AND METHODS USED TO CONDUCT THE ASSESSMENT

In November 2009, BSBHS launched a community health engagement process in partnership with the Operation ReachOut Southwest coalition (OROSW) and with assistance from the



University of Maryland Social Work Community Outreach Service (SWCOS), who provided the staff organizing and outreach aspects of the process. The goal of the project was to engage the community around the hospital in a process that culminated in an agreed-upon vision of an improved healthcare system which would lead to a healthier community; would be financially sustainable; and, a plan to achieve our vision. The process kicked off with our hosting a series of meetings involving nine community associations, churches, schools, service providers and seniors. At these meetings we gathered prioritized input from more than 100 community members and, from there, identified areas for improvement that were of most concern to residents.



Our interaction with the residents attending these meetings and our own experiences led us to also take into account the significant amount of community engagement and analysis that has taken place in Southwest Baltimore over the years. Numerous studies covering a plethora of topics have been done by various groups that focused on the challenges and opportunities related to health in West Baltimore. In order to have a full picture of community concerns and needs, we reviewed more than a dozen studies and catalogued the key findings and recommendations of each.

This planning process led to recommendations and strategies under three major areas of focus: Healthy People, Healthy Environment and Healthy Economy (specific recommendations outlined in Section 4).

The next step taken in our effort was a West Baltimore Health Care Summit convened by Senator Verna Jones-Rodwell in January 2010 in collaboration with Bon Secours Baltimore Health System. The Summit brought together 100 participants representing various stakeholders – hospitals, federally qualified health centers, physicians, philanthropic organizations, institutions of higher education, community members, and elected officials – to focus on improving access to primary care in Central and Southwest Baltimore City.

Following the Summit, three workgroups were formed to focus on various aspects of improving access to primary care. The three workgroups focused on:



- a. Prevention, Education, and Outreach – a group which engaged community members through surveys and focus groups to identify recommendations to improve prevention, education and outreach efforts – and potential barriers that we may encounter as we move forward in our work.
- b. Healthcare Workforce – a group which developed recommendations to address the anticipated shortages in physicians, physician extenders, nurses and other clinicians that we expect to experience as the demand for health care services continues to increase.
- c. Service Delivery – a group which developed recommendations for improvements to the health care service delivery system – including the recommendation to complete a Primary Care Access Study.

As a result, in May 2011, John Snow Inc. (JSI) a leading public health research and consulting firm, specializing in the dynamics of safety net systems, was hired to implement a West Baltimore Primary Care Access Assessment & Strategic Planning Project. The project was funded by Kaiser Permanente under the oversight and administration of the Primary Care Access Workgroup, which became the Steering Committee for the project.

The goals of the effort were to: (1) identify the most pressing community health needs of the West Baltimore area, (2) assess the overall strength of the primary care safety net, and (3) develop recommendations regarding the realm of possible actions that should be taken to expand access to and strengthen the area's safety net system.

The underlying premise for this project was to explore the steps that the area's public and private safety net providers, in collaboration with other community stakeholders, should take to ensure that the safety net is fully prepared to take advantage of the opportunities provided by Affordable Care Act (ACA) as it unfolds over the next 2-3 years.

To conduct this assessment and strategic planning project, JSI implemented a three-phased approach organized around a series of Steering Committee and Stakeholder Group Retreats. This approach allowed the JSI project team to gather a broad array of quantitative and qualitative data, vet the information gathered with the Steering Committee and Stakeholder Groups, and explore issues related to community need, safety net strength/capacity, and strategic responses. More specifically, JSI was charged with: 1) compiling existing quantitative



data to determine major community health needs and primary care capacity, 2) conducting key informant or stakeholder interviews, 3) conducting a community survey of residents, 4) facilitating a series of stakeholder retreats to obtain community input and help ensure on-going involvement of the area's leading safety net stakeholders, and 5) developing a series of reports and presentations to summarize and communicate the project's findings and recommendations.

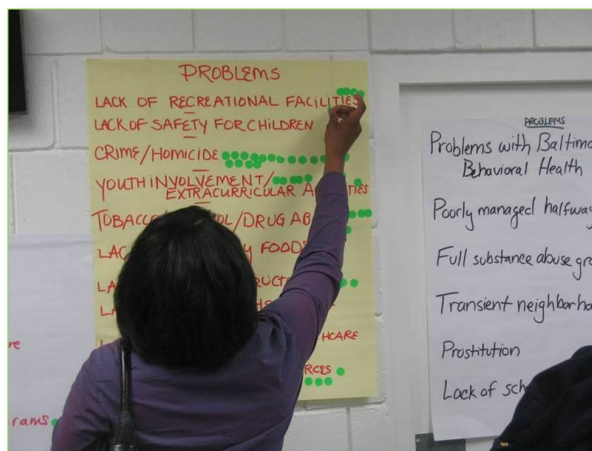
After several months' work the process culminated in a final retreat in February 2012, at which participants identified and prioritized the leading community health issues facing West Baltimore residents (specific recommendations outlined in Section 4).

BSBHS used a variety of data sources for the identification and analysis of community health needs. To see a list of sources, see Appendix B.

Analytical Methods:

Community Engagement Process

We began this process with a series of community meetings where residents and other stakeholders (see above list) took part in a series of four break-out sessions to identify the key issues affecting the communities in key areas: healthy living, behavioral health, environmental health and family health. Those "top issues" identified by the community did not center directly on "traditional" health, but focused on such things as sanitation, public safety, housing, youth programs, community engagement and workforce development. Beyond the "crime and grime" issues identified as top priorities, the community meetings also produced important information about more traditional healthcare needs in West Baltimore.



After the initial meetings, work groups made up of community residents and service providers were formed to further analyze the issues that the community identified as important.

At each community meeting, residents were asked to list what they considered to be the most pressing health problems in Southwest Baltimore in four (4) areas:



- Healthy Living (nutrition/recreation/exercise)
- Behavioral Health
- Environmental Health (rats, trash, lead paint)
- Family Health (primary care/prevention/children's health)

Volunteers compiled the concerns onto one master list. At the end of each meeting, participants were asked to assess the whole master list and vote, using stickers, on their top three (3) priorities. The issues/concerns from each meeting were then compiled and separated into categories such as "Behavioral Health," "Community Resources," "Housing," "Safety," and "Sanitation," to name a few.

A summarization of the health problems identified and their relative priority as per the process above is included in section 4.

From those meetings, we determined several things. Among the findings:

- The health system's existing services and resources are underutilized and sometimes ineffective.
- There was a lack of broad community participation in planning and implementation of programs and services.
- There was a lack of communication between and with community associations, leaders and partners.
- The health system lacked a clear partnership structure between community and institutions, agencies etc.

We knew our community engagement findings were just a piece of the puzzle.

So we reviewed more than a dozen health-related studies that had taken place over the years and catalogued key findings and recommendations. Many of these studies were neighborhood-specific and involved residents and community members of Southwest Baltimore.

After carefully reviewing the studies, we identified points of commonality among the key findings and recommendations, eliminated duplicative suggestions, prioritized, organized them into categories and determined in what ways – if any – Bon Secours Baltimore Health System should play a role.



The community engagement process clearly showed areas where we can grow today, and pinpointed areas of development for tomorrow. And the results were in sync with Bon Secours' vision for how healthy our community can be, and how we can play a more prominent and more intentional role in contributing to the health of our community.

We then embarked upon a study of primary care in our communities.

Primary Care Access Assessment

To conduct this assessment and strategic planning project, Bon Secours contracted with John Snow, Inc. (JSI - see above) to implement a three-phased approach organized around a series of Steering Committee and Stakeholder Group Retreats.

In Phase I, the JSI Project Team collected and reviewed data from existing federal, state, and local data sources including data from the US Census Bureau, the Centers for Disease Control and Prevention, The Health Resources and Services Administration, the Maryland Department of Health and Mental Hygiene, the Maryland Health Services Cost Review Commission, the Maryland Medicaid Program, and the Baltimore City Health Department. Phase I interviews of a broad cross section of key health care stakeholders from West Baltimore obtained qualitative information regarding the needs of the community, existing service gaps, and barriers to access. These interviews explored the strengths and weaknesses of the West Baltimore health care "safety net" system and began to collect ideas on how the safety net should respond to address the issues identified. Finally, in Phase I the Project Team collected information to clarify the potential impacts of the Patient Protection and Affordable Care Act (PPACA) on West Baltimore's residents and its safety net. Information was collected from a variety of sources including the Maryland Health Care Reform Coordinating Council, the Maryland Health Services Cost Review Commission, Kaiser Family Foundation, the Commonwealth Fund, and Johns Hopkins Bloomberg School of Public Health. This analysis was also informed by JSI's work in Massachusetts with the Blue Cross Blue Shield Foundation of Massachusetts, which explored the impacts and outcomes of Massachusetts' health reform efforts over the past 5-years. At the end of Phase I, the JSI Project Team convened the project's Steering Committee Meeting to present its initial findings, explore their implications, and begin to frame the strategic process moving forward.

In Phase II, the project team completed its secondary data collection efforts but its main focus was on compiling primary data directly from the target population in West Baltimore through a community survey. More specifically, the Project Team gathered data using a 5-page, 28 question survey that collected information on health care needs and barriers to access as well as consumer attitudes and behaviors regarding how those from West Baltimore preferred to and



actually did access primary care services. The project team collected more than 300 surveys at health fairs, farmers markets, and other community venues over a series of three visits to the area.

At the end of Phase II, the JSI Project Team convened the first of two Stakeholder Retreats to present its integrated findings and begin discussions regarding possible strategic ideas for addressing community need and the underlying access-related issues in West Baltimore.

In Phase III, the Project Team continued to integrate the range of quantitative and qualitative data collected throughout the project, including data provided by the Maryland Medicaid Program. This data was obtained and analyzed with significant support from the Hilltop Institute at the University of Maryland and was instrumental in the project's efforts to characterize and understand the impact of the wide range of providers that are part of the primary care safety net West Baltimore. The bulk of the Project Team's Phase III efforts were to prepare for the final Stakeholder Group Retreat. The Project Team developed a presentation summarizing its finding and in based on these findings compiled a summary compendium of a range of best practice programs that could be applied in West Baltimore to improve health status , expand access, and promote better engagement in care. The goals of the final retreat were to present our final findings, agree on a set of community health priorities, and develop initial buy-in on strategic ideas for addressing the priorities identified by the group, particularly in light of PPACA and pending health care reform.

SECTION III AND IV

PRIORITY NEEDS

As described above we held a series of community meetings where residents and other stakeholders took part in a large group discussion and break-out sessions to identify the key issues affecting their communities. After the initial meetings work groups made up of community residents and service providers were formed to further analyze the issues that the community identified as important. This led to the groups further analysis of findings and recommendations of the previous studies/plans listed above.

We then engaged John Snow, Inc. to conduct a Primary Care Access assessment which included individual interviews, community surveys and larger group retreats.



After compiling and reviewing the key findings and recommendations, we prioritized the results. The prioritization of Community Engagement and Primary Care Assessment needs/recommendations was based upon the following criteria:

- Supported by Data
- Identified by more than one constituency
- Bon Secours ability to respond effectively; including with partners
- Consistency with Baltimore City Health Department and other regional/city-wide goals.

Based on that work, the prioritized description of all community health needs identified through the CHNA are as follows:

COMMUNITY ENGAGEMENT RECOMMENDATIONS:

Healthy People

- **Food and Nutrition: Improve residents' access to healthy food and nutrition education and promote urban agriculture by:**
 - Encouraging the development and use of open spaces, community gardens and urban agriculture, and the transformation of vacant lots
 - Encouraging the availability and affordability of healthful food choices in homes, schools, offices, stores, Farmer's Markets and other vendors.
- **Physical and Mental Health: Improve the health status of residents, with a particular focus on substance abuse, infant mortality, chronic illnesses and mental health by:**
 - Reaching out to, educating and providing services to at-risk and stigmatized populations
 - Using improved assessment, screening and prevention tools and strategies





- Encouraging physical activity, recreation and other prevention-related tools
- Increasing the programming, facilities and personnel dedicated to the prevention and treatment of alcohol and drug addiction

Healthy Economy:

- **Jobs: Create jobs and prepare residents for these jobs, by:**
 - Providing job readiness programs and ongoing adult education
 - In addition, participate in the creation of jobs in areas in which we have the most expertise and influence. By creating connections to opportunities in the growing health care field, namely, we can help both our industry and our community.
- **Housing: Improve the housing market to retain and attract homeowners through economic, physical and marketing strategies by:**
 - Supporting the creation and preservation of strong, stable blocks
 - Attracting new homeowners through the creation of new and diverse homeownership opportunities
 - Helping existing homeowners maintain and improve their investment.
- **Transportation: Support and promote efforts to improve the public transit systems in our communities and make West Baltimore more bicycle and pedestrian-friendly by:**
 - Advocating for more and better forms of public transportation as well as alternative forms of transit.
 - Encouraging our own employees to carpool, bike to work, use public transportation and other modes of transportation, by building a culture that facilitates such a shift and by offering incentives.



- Playing a larger, more visible and more proactive role in promotion of the Red Line.

Healthy Environment:

- **Reduce the risks from hazardous materials, such as pest management by:**
 - Reducing and/or eliminating hazards, pesticides and other toxic chemicals inside our facilities.
- **Reduce energy and water usage in homes and buildings:**
 - With energy-efficient repairs and renovations, and
 - By adopting Baltimore Green Building high efficiency standards.
- **Encourage the use of community open spaces, gardens and urban agriculture, and the transformation of vacant lots with:**
 - Tree-planting
 - Other measures that will increase the number of public green spaces community members can go that are safe and well-maintained.
- **Reduce the risks from hazardous materials in West Baltimore buildings** using such strategies as:
 - Integrated Pest Management
 - Brownfield site-redevelopment or Healthcare without Harm and Maryland Hospitals for a Healthy Environment.
- **Increase energy and water conservation of all West Baltimore residents, businesses, government agencies and others with a public education campaign.**

**Primary Care Assessment Recommendations:**

- **Develop the West Baltimore Safety Net Coalition** to be made up of senior leaders from the organizations that make up the core of West Baltimore's health care safety net. Once established the Coalition should define the organization's purpose, mission/vision and core values as well as define its initial structure, goals/objectives, and sustainability plan. The Coalition should also develop a communication and advocacy strategy that would allow them to reach out to key stakeholders and target audiences, create an identity, promote credibility, and advocate for issues of common interest.
- **Focus on Primary Care Engagement, Expanding Primary Care Capacity, and Preparing for the Affordable Care Act**
 - **Maximize benefits of the existing primary care safety net**
 - Weekend and evening hours for primary care services
 - Service integration and collaboration (vertically and horizontally)
 - **Expand primary care in targeted ways to encourage incremental growth in response to increased demand.**
 - Federally Qualified Health Center expansion (new access points, expanded medical capacity, mental health, oral health, pharmacy expansion grants, and changes of scope requests)
 - Hospital outpatient primary care capacity expansion
 - Expand the number of private solo or group practices that serve Medicaid-insured residents
 - Explore the development of retail clinics.
 - **Explore the development of proven community-based, collaborative projects that promote patient engagement in acute and preventive care services as well as chronic disease management.**
 - Targeted outreach and education
 - Targeted chronic disease management and primary care engagement programs



- Hospital-based emergency department initiatives that link those who access services through the ED and don't have a primary care medical home with an appropriate medical home
- Work with City Health Department, Health Care for All, and other community partners to ensure that those who are Medicaid eligible are enrolled and assigned to a primary care provider
- **Expand access to case/care management services** to include:
 - assessment and screening;
 - education and health promotion;
 - care coordination and referral management,
 - chronic disease management,
 - patient engagement

Prioritization of Community Engagement and Primary Care Assessment needs/recommendations was based upon the following criteria:

- Supported by Data
- Identified by more than one constituency
- Bon Secours ability to respond effectively; including with partners
- Consistency with Baltimore City Health Department and other regional/city-wide goals.

Key findings of the Community Engagement process can be found in Appendix D.

Key findings of the Primary Care Access study can be found in Appendix E.

SECTION V

DESCRIPTION OF EXISTING HEALTH CARE FACILITIES AND OTHER RESOURCES AVAILABLE WITHIN COMMUNITY SERVED TO MEET IDENTIFIED NEEDS

BSBHS manages 125 acute-care beds, operates a primary and specialty care center, an outpatient renal dialysis center, two substance abuse treatment centers, two outpatient mental



health centers, a partial hospitalization program for psychiatric patients, and a specialized case management program for psychiatric patients in the community. BSBHS also oversees an array of community service programs that are designed to help residents achieve economic self-sufficiency through financial management, affordable housing career development and family and women's services. Our approach to community health services and community development reaches beyond the traditional model of healthcare as patients and communities are cared for holistically.

- **SAFETY NET PROVIDERS**

Despite this wide dispersion and fragmentation, there is a group of 10-15 core safety net providers, dominated by Federally Qualified Health Centers (FQHC) and practices affiliated with the University of Maryland that are the heart of West Baltimore's safety net and accounted for approximately 40% of all claims billed on behalf of West Baltimore residents.

The FQHCs and many of the hospital-based practices that serve the largest portion of West Baltimore residents, on the other hand, typically provide a broad range of enabling and supportive services such as outreach, health education, case management, interpreter services, and transportation. A number of the FQHCs also offer integrated behavioral health, dental, and medical specialty care services.

- **COMMUNITY HOSPITALS AND ACADEMIC MEDICAL CENTERS**

Baltimore has world class hospitals and academic medical centers that provide the full range of emergency, inpatient and outpatient services as well as associated training, academic research, and community-oriented programs. There are 5 hospitals located in the West Baltimore zip codes identified by the assessment. These hospitals are: Maryland General Hospital, Bon Secours Hospital, Sinai Hospital of Baltimore, Saint Agnes Hospital, and Harbor Hospital. In addition to these 5 hospitals, there are 5 other hospitals located in Baltimore that also serve Baltimore residents. These are: Mercy Medical Center, The Johns Hopkins Hospital, Union Memorial Hospital, Good Samaritan Hospital, and Johns Hopkins Bayview Medical Center.

In addition to outpatient medical specialty care services, these hospital and medical center organizations provide primary care services through their staff-owned and affiliated primary care practices.



- **STRONG NETWORK OF SOCIAL SERVICE, FAITH-BASED, AND OTHER COMMUNITY-BASED ORGANIZATIONS**

Key informant interviews reflected on the richness of West Baltimore's social service network and the long history of grassroots involvement in community development activities on behalf of West Baltimore's residents and neighborhoods. Faith-based organizations, community centers, Boys and Girls clubs, and schools are just some of the organizations that are at the core of this network. These organizations are and will continue to be a major asset for the community as safety net providers working to reach out and engage communities in primary care and other needed health care services.

- **ACADEMIC AND WORKFORCE TRAINING RESOURCES.**

There are numerous universities, colleges, and community colleges throughout Baltimore that provide a broad range of academic opportunities including degrees and training in health-related professions. Many of these academic institutions are within the West Baltimore area. These academic programs provide a rich resource for the community in a variety of ways. Foremost are their contributions to educate and train residents of West Baltimore and beyond. They play a critical role in workforce development. They are also an invaluable resource and provide guidance, expertise, and support (financial and in-kind) to community endeavors. A perfect example is the fact that staff from Morgan State and Coppin state participated on the Steering Committee and in key informant interviews and Coppin State donated the meeting space for all of the steering committee and stakeholder meetings. These institutions also provide student interns and volunteers that are a great service to the community. This helps to feed newly trained workers into the local force.

This Community Health Needs Assessment has served to focus the future efforts of Bon Secours Baltimore Health System to address the health needs of the community it serves. These efforts will be based upon priorities identified in the areas of healthy lifestyles, economic empowerment, healthy environment, health care safety net services and access to primary care.

Plans and implementation strategies that expand on existing and new programs and partnerships, as well as identify new programs and partnerships, will be included in a separate Implementation Strategy (IS) as required by the Internal Revenue Service (IRS) based on the federal Patient Protection and Affordable Care Act enacted in March 2010 which directs all 501(c)(3) hospital organizations to conduct a "community health needs assessment and prepare a corresponding



implementation strategy once every three taxable years.” The IS includes two components: 1) a description of how the hospital plans to meet each priority community health need identified by this Community Health Needs Assessment; and 2) identification of priority community health needs that the hospital does not intend to meet and why.

APPENDIX

See Appendices A – F:

- A. Demographics of Old Southwest Baltimore
- B. Data Sources Used for the Identification and Analysis of Community Health Needs
- C. Organizations With Which We Collaborated
- D. Community Engagement Process Findings and recommendations
- E. Primary Care Access Assessment Findings and recommendations
- F. Input from Organizations and/or Individuals with Knowledge or Expertise in Public Health



Appendix A

DEMOGRAPHICS OF OLD SOUTHWEST BALTIMORE

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| Population (population, by sex, race, ethnicity, and average age) | Total population is 17,885 ; 48.6% male, 51.4% female; 76% African-American, 18% Caucasian, 3.6% Hispanic, 1.2% Asian; 27% 0-17 years of age, 11% 18-24, 25% 25-44, 27% 45-64, 10% 65 and older. Median age = 33.1 |
| Median Household Income | \$28,514 |
| Percentage of households with incomes below the federal poverty guidelines | 33.9% |
| Percentage of uninsured people | 17.1% (2010 Baltimore City Health Disparities Report Card) |
| Percentage of Medicaid recipients | 31% |
| Life Expectancy compared to Baltimore City | CBSA: 64.2 ; Baltimore City: 70.9 |
| Mortality Rates compared to Baltimore City | Rates per 10,000 residents in age group SW Baltimore/Baltimore City): Less than one year: 176.00/127.5 1-14 years old: 5.8/3.3 15-24 years old: 18.5/16.2 35-44 years old: 75.1/39.4 45-64 years old: 228.7/140.6 65-84 years old: 491.1/395.3 85 and older: 1347.6/1447.4 |
| Access to healthy food, transportation and education, housing quality and exposure to environmental factors that negatively affect health status. | Access to Healthy Food: Most of the SW Baltimore falls within a designated “food desert,” defined as more than ¼ mile walk from a full-service grocery store where fresh foods are available. There is only one full-service grocery store within SW Baltimore. The problem is so widespread that after a two-year-long community engagement process, BSBHS determined that “access to healthy eating” was a high priority (in the top 5) for residents in SW Baltimore, ranked nearly as |



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| | <p>high as “crime” and “trash.”</p> <p>Quality of Housing: 25.2% of properties within SW Baltimore are vacant/abandoned vs. 7.9% for Baltimore City as a whole. 41.33% of renters and 34.86% of homeowners pay more than 30% of their income for housing. Median sales price for homes was \$22,500 in 2010 vs. \$115,000 for Baltimore City.</p> <p>Transportation: Most residents have access to public transportation with ¼ mile of their homes</p> |
| Race, ethnicity, and language | <p>76% African American</p> <p>18% Caucasian</p> <p>3.6% Hispanic</p> <p>1.2% Asian</p> <p>1.21% Other</p> <p>3.7% not proficient in English (Baltimore City – not available for SW Baltimore.)</p> |
| Other | <p>Unemployment: Unemployment rate in SW Baltimore is 24.3% vs. 12.6% for Baltimore City.</p> <p>Economic Self Sufficiency: 64.7% of families with children led by two adults and 88.5% of families with children led by one adult have incomes below the self-sufficiency standard for Baltimore City.</p> |



Appendix B

DATA SOURCES USED FOR THE IDENTIFICATION AND ANALYSIS OF COMMUNITY HEALTH NEEDS

BSBHS utilized a variety of data sources for the identification and analysis of community health needs including:

- Operation ReachOut Southwest Plan for Our Future (OROSW/2000)
- Operation ReachOut Southwest Strategic Neighborhood Action Plan (Baltimore City Planning Department/2002)
- Baltimore Community Health Report (Morgan-Hopkins Center for Health Disparities Solutions/2005)
- Food Assessment of Southwest Baltimore (Johns Hopkins School of Public Health Center for Health Disparities/2007)
- Southwest Baltimore Health Profile (Johns Hopkins University; Morgan State University Center for Health Disparities/2008)
- Transit Project Health Impact Assessment (Anna Ricklin, Baltimore City Department of Transportation/2008)
- Maryland Access, Quality and Cost for FQHC's (Mid-Atlantic Association of Community Health Centers/2009)
- Baltimore City Sustainability Plan (Baltimore Office of Sustainability/2009)
- Baltimore City Food Policy Task Force (City of Baltimore/2009)
- Epidemiological Data for West Baltimore (John Snow, Inc./2012)
- West Baltimore Hospital Utilization Data (Maryland Health Services Cost Review Commission/2010)
- Community Meeting Prioritized Issues (Community Engagement Meetings/2009,2010)
- Primary Care Utilization by Medicaid Recipients in West Baltimore (Hilltop Institute, 2/2012)
- West Baltimore Neighborhood Health Profiles (Baltimore City Health Department/2009, 2012)
- Baltimore City Health Disparities Report Card (Baltimore City Health Department/2011)
- West Baltimore Primary Care Access Coalition Meetings Prioritized Issues (Coalition Meetings/2011-2012)
- Community Survey Results (John Snow, Inc./2011)



Appendix C

ORGANIZATIONS WITH WHICH WE COLLABORATED:

| Organization | Type | Role |
|------------------------------------|---------------------|-------------|
| Operation ReachOut Southwest | Community Coalition | Convener |
| Central Baptist Church | Faith | Participant |
| Greater Church of the Risen Savior | Faith | Participant |
| Union Square Community Association | Community Group | Convener |
| Franklin Square Community Assoc. | Community Group | Participant |
| New Southwest/Mount Clare Assoc. | Community Group | Participant |
| BCFFH of Shipley Hill | Community Group | Participant |
| Boyd Booth Concerned Citizens | Community Group | Participant |
| Carrollton Ridge Community Assoc. | Community Group | Participant |
| Restivo Square Community Assoc. | Community Group | Participant |
| Fayette Street Community Assoc. | Community Group | Participant |
| Vine Fayette Payson Community | Community Group | Participant |
| Southwest Baltimore Charter School | School | Participant |
| Melvin's Food Market | Merchant | Participant |
| Baltimore City Fire Dept. | City Agency | Participant |



| Organization | Type | Role |
|-----------------------------------|---------------------|-------------|
| West Baltimore T.O.D., Inc. | Community Coalition | Participant |
| Sisters Academy of Baltimore | School | Participant |
| Southwest Improvement Association | Community Group | Participant |
| President of Mill Hill/ | Community Group | Participant |
| St Benedict | Church | Participant |
| Western Improvement Association | Community Group | Participant |
| St. Luke's Episcopal Church | Church | Participant |
| McHenry/ Franklinton/Frederick | Community Group | Participant |
| Franklin Square Elementary/Middle | School | Participant |
| West Station Gardens | Community Group | Participant |
| Goodwill Industries of Chesapeake | Service Provider | Participant |
| Community Supported Wellness | Service Provider | Participant |
| Recovery In Community | Service Provider | Participant |
| Abell Foundation | Foundation | Participant |
| Associated Black Charities | Foundation | Participant |
| Baltimore City Community College | Higher Education | Participant |
| Baltimore City Health Department | City Agency | Participant |



| Organization | Type | Role |
|--|-------------------------|-------------|
| Baltimore City Public Schools | City Agency | Participant |
| Baltimore Medical Systems, Inc. | Health Service Provider | Participant |
| Baltimore Substance Abuse System | Intermediary | Participant |
| Care First | Insurer | Participant |
| Casey Foundation | Foundation | Participant |
| Chase Brexton | Health Service Provider | Participant |
| Coppin State University | Higher Education | Participant |
| Equity Matters | Community Organization | Participant |
| Healthcare for the Homeless | Health Service Provider | Participant |
| Johns Hopkins University | Higher Education | Participant |
| Kaiser Permanente of the Mid-Atlantic | Insurer | Participant |
| Light Health and Wellness Comprehensive Services | Health Service Provider | Participant |
| Maryland Citizens' Health Initiative | Advocacy | Participant |
| Maryland Health Resources Commission | State Agency | Participant |
| Maryland Hospital Association | Advocacy | Participant |
| Maryland Primary Care Association | Advocacy | Participant |
| Medchi | Advocacy | Participant |



| Organization | Type | Role |
|--|--------------------------|-------------|
| Morgan State University | Higher Education | Participant |
| Mosaic, Inc | Health Service Provider | Participant |
| Park Heights Community Health Alliance | Advocacy | Participant |
| Park West Health System | Health Service Provider | Participant |
| Peoples Community Health Center | Health Service Provider | Participant |
| The Harriet and Jeanette Weinberg Foundation | Foundation | Participant |
| The Maryland Center for Behavioral Health | Health Service Provider | Participant |
| The Maryland Department of Health and Mental Hygiene | State Agency | Participant |
| The Mid-Atlantic Association of Community Health Centers (MACHC) | Advocacy | Participant |
| The Open Society Institute of Baltimore | Foundation | Participant |
| Total HealthCare | Health Service Provider | Participant |
| University of Maryland Medical System | Health Service Provider | Participant |
| Hon. Elijah H. Cummings | Political Representative | Participant |
| Hon. Verna Rodwell-Jones | Political Representative | Convener |
| Hon. William “Pete” Welch | Political Representative | Participant |



THIRD PARTY CONTRACTORS

| Person/Entity | Qualifications |
|--|--|
| University of Maryland Social Work Community Outreach Service | Community Organizing/Academic Organization |
| Joyce Smith | Community Activist/Organic Master Gardener/Health & Wellness Expert |
| John Snow, Inc. | Public Health Research and Consulting Firm |
| Michelle Gourdine & Associates | Community Health Expert/Practitioner |



Appendix D

COMMUNITY ENGAGEMENT PROCESS FINDINGS AND RECOMMENDATIONS

| Issues | Priority (High/Low) | Categories |
|--|------------------------|---------------------------------------|
| Tobacco/Alcohol/Drug Abuse | 13 | Behavioral Health |
| Lack of clinics for health, mental health, and substance abuse | 11 | Behavioral Health/Community Resources |
| No Re-Entry Programs for Ex-Offenders/Addicts | 10 | Behavioral Health/Community Resources |
| Behavioral Health/Lack of Family Counseling/Family Support | 9 | Behavioral Health |
| Methadone Clinics Are NOT Working | 5 | Behavioral Health/Community Resources |
| Lack of hope/Desire for help | 5 | Behavioral Health/Sense of Power |
| Mental Health Programs Don't Take Your Prescription Plan | 4 | Behavioral-Gaps |
| Lack of Collaboration b/w Mental Health Agencies | 4 | Behavioral Health/Communication |
| More Hospital Recovery Programs Needed | 4 | Health Services/Behavioral Health |
| Ineffective Substance Abuse Programs | 3 | Behavioral Health-Best Practices |
| Poorly Managed Halfway Houses | 2 | Behavioral Health-Best Practices |
| Not Having Urban Medical Institute | 1 | Behavioral Health |
| Lack of mental health education/support groups | 1 | Behavioral Health/Community Resources |
| Full Substance Abuse Group Homes | 0 | Behavioral Health/Community Resources |
| Slow Response from Fire/Police | 4 | City Services/Safety |
| No Response from City Authorities/Problems w/ Baltimore | 4 | City Services-Health |
| Lack of Newsletter/Website for Information | 21 | Community Engagement/Communication |
| Lack of Community Involvement/Social Opportunities | 13 | Community Engagement |
| Lack of Education about Resources and Referrals | 10 | Community Engagement/Communication |
| Lack of Transportation | 9 | Community Resources-Transportation |
| Cursing on Streets/Disrespectful Neighbors | 8 | Community Engagement-Norms |
| Lack of Libraries | 8 | Community Resources |
| Not Enough Senior Activities | 8 | Community Resources-Seniors |
| Lack of School Involvement/Outreach | 7 | Community Engagement-Education |
| Lack of Family Structure | 6 | Community Resources-Family Supports |
| Stray Cats and Dogs/Animals | 6 | Community Resources-Animals |
| Lack of Communication of Community Leaders | 4 | Community Engagement/Communication |
| Lack of Neighbor Relations/Transient Population | 3 | Community Engagement/Communication |
| Noise in the Street/Noise Pollution | 2 | Community Engagement-Norms |



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| Too Much TV, Not Enough Exercise | 1 | Community Engagement |
| Terrible City Playgrounds/Poverty of Neighborhoods | 0 | Community Resources |
| Lack of Youth Programs(Mentoring/Extracurricular/ "Roots") | 28 | Community Resources-Youth |
| Lack of recreation/community centers/exercise facilities | 23 | Community Resources |
| Lack of Preschools | 6 | Community Resources-Preschool |
| Not enough after-care programs/child care assistance | 3 | Community Resources-Youth |
| Lack of Affordable Healthcare/Full/Health Insurance | 12 | Health Service-Healthcare |
| Lack of Preventive Care/Primary Health Care/Doctors | 12 | Health Services |
| No Prenatal/Teenage Pregnancy Prevention Services | 6 | Health Service-Gaps for Children |
| Lack of Health Resources (dental, medical, pharmacy, education) | 5 | Health Services |
| No Free Clinics | 4 | Health Service-Gaps |
| Lack of Information for Homecare Physicians | 3 | Health Services-Homecare |
| Younger Generations Overuse of ER | 2 | Health Services/Community Resources |
| Diabetes | 1 | Health Service-Gaps |
| Data System for Patient Information Doesn't work at Hospital | 1 | Health Service-MIS |
| Vacant houses (Boarded and Unboarded) | 39 | Housing |
| Lack of Homeowners/Lack of Home-Buying Resources | 11 | Housing/Community Engagement |
| High lead levels/Lead Poisoning/Lack of Lead Enforcement | 10 | Housing/Community Resources |
| Absentee Landlords | 9 | Housing/Community Resources |
| Not many trees/Community Gardens/Greening/Open Space | 7 | Healthy Environment |
| Pollution/Air Pollution (Construction Dirt)/Mold in Basement | 5 | Healthy Environment |
| Lack healthy affordable /Nutritious (not enough markets) | 9 | Nutrition |
| Lack of Healthy Diet/Nutrition Education | 8 | Nutrition |
| Too Much Fast Food | 1 | Nutrition |
| Crime/Homicide/Too much crime/Drugs | 46 | Safety |
| Speeding | 5 | Safety |
| Loitering | 5 | Safety/Community Resources |
| Gangs | 4 | Safety/Community Resources-Youth |
| Unsafe Places to Walk | 3 | Safety/Community Resources |
| Lack of Anonymity for 911 Calls | 1 | Safety |
| Lack of Policemen/Too Many Fires | 0 | Safety/Community Resources |
| Car Accidents @ Calhoun & Mulberry/Lack of Safety for Kids | 0 | Safety/Transportation |
| Rats/Too Many Rats/& Mice | 57 | Sanitation |
| Trash Pickup Problems/Lack of 2 Day Trash Pickup | 45 | Sanitation |



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|--|----|----------------------------------|
| Dumping (dirty alleys/corners)/trash out on wrong days | 23 | Sanitation |
| Lack of Code Enforcement | 10 | Sanitation/Housing/City Services |
| Littering/Lack of Trash Cans | 9 | Sanitation |
| Poor Street Cleaning | 3 | Sanitation |
| Need Caution Light for Seniors (Smallwood Summit) | 9 | Safety |
| Poor Street Lighting (Smallwood Summit) | 8 | Safety |
| Poor Telephone Service (Smallwood Summit Entrance) | 2 | Smallwood Summit Telephones |
| Lack of Spiritual Influence w/ Seniors | 2 | Spirituality |
| High Unemployment/Lack of Jobs/Local Employment | 19 | Workforce Development |
| Lack of Job Training/Counseling | 4 | Workforce Development |

Appendix E

PRIMARY CARE ACCESS ASSESSMENT FINDINGS AND RECOMMENDATIONS

Primary Care Access and Infrastructure

Access to Care and Safety Net Capacity

Strengths:

- Strong informal network of safety net providers
- Strong pool of community hospitals and academic medical centers
- Strong network of social service, faith-based, and other community-based organizations.
- Academic and workforce training resources.

Weaknesses:

- Limited primary care capacity within West Baltimore, particularly once AAA is fully implemented
- High utilization of the emergency room
- Limited access to primary care after-hours or on weekend

Barriers to Care

- Administrative and other barriers challenge the eligibility screening, enrollment, and re-enrollment process
- Consumers' cost of care is (fees, co-pays, and deductibles) too high
- Lack of after-hours and weekend care



- Long wait-times for appointments and at primary care sites
- Complexity of lives inhibits access to care at standard times/Challenging to keep appointments due to complexity and stress in daily lives

Care Coordination and Continuity

- Need to ensure that care is more patient-centered
- Need for more “customer friendly” approach
- Need to promote service integration/care coordination
- Care is fragmented due to care seeking behaviors and shopping around for low cost care in segments

Engagement in Care

- A large proportion of West Baltimore residents are not accessing care at all or only when they are in dire need of services
- Need for community residents to prioritize their health and develop continuous relationships with providers
- Need for expanded education and wellness activities to address current lack of engagement and wellness
- Current chronic disease management and self-management programs need to be expanded to meet demand

Health Disparities in Health Status and Outcomes

- Health outcomes have improved for overall but significant disparities remain between different racial and socio-economic groups.
- According to the 2010 Baltimore Health Disparities Report Card, Baltimore City fares worse than the rest of the state of Maryland on almost every major health indicator, including heart disease, infant mortality, and asthma.
- Disparities are driven largely by differences in residents’ access to resources and opportunities as well as the full range of social determinants that promote and enhance health and well-being.



Medical Conditions and Primary Care Specialties

Chronic Disease

Strengths:

- Collaborative initiatives among West Baltimore FQHCs
- The Baltimore Health Disparities Initiative
- Significant work in Baltimore to document and address the issue of food deserts
- Home visiting services to help families improve asthma management
- Cancer screening provided by Baltimore City Health Department
- Minority Outreach and Technical Assistance (MOTA)

Weaknesses:

- Lack of access to nutritious food sources
- High rates of inpatient hospitalization for diabetes, pediatric asthma, and cancer in West Baltimore zip codes
- Lack of access to medications for chronic conditions
- Lack of access to safe and affordable opportunities to exercise
- Lack of education and awareness about healthy lifestyles
- Low cancer screening rates for prostate and colon cancer

Mental Health

Strengths:

- Coordinated system of providers
- Increasing availability of integrated services

Weaknesses:

- Inadequate capacity for current needs
- Typically mental health screening in primary care is limited to depression
- Separate funding streams make it difficult to provide mental health in the primary care setting

Substance Abuse

Strengths:

- Baltimore Substance Abuse Systems, Inc. (BSAS)
- Buprenorphine Prescription Training for Physicians
- Open Society Institute
- The Baltimore City Department of Social Services (BCDSS) Care Coordination and Supported Employment Project



Weaknesses:

- Unmet need
- Lack of adequate funding
- Access very limited

Dental

Strengths:

- Dental safety net providers
- Special programs to provide outreach

Weaknesses:

- Baltimore residents have poor dental access compared to the state overall
- Access barriers due to cost

Maternal and Child Health

Strengths:

- The Maternal and Child Health Improvement Program (MIHIP)
- The Baltimore City Health Department Maternal and Infant Care Program
- Baltimore Healthy Start

Weaknesses:

- Large disparities in infant mortality rate
- Poor health indicators

Infectious Disease

Strengths:

- Baltimore has its own HIV/AIDS Strategy, HIV Health Services Planning Council
- Health education services provided to schools and community groups upon request
- Strong support and linkages to care
- Men's health specific sites
- Mobile testing options
- Baltimore Needle Exchange Program

Weaknesses:

- Large disparities in HIV/AIDS mortality rate between blacks and whites, men and women
- Extremely high STI prevalence in adolescent males

**Primary Care Assessment Recommendations:****1) Develop the West Baltimore Safety Net**

Coalition to be made up of senior leaders from the organizations that make up the core of West Baltimore's health care safety net. Once established the Coalition should define the organization's purpose, mission/vision and core values as well as define its initial structure, goals/objectives, and sustainability plan. The Coalition should also develop a communication and advocacy strategy that would allow them to reach out to key stakeholders and target audiences, create an identity, promote credibility, and advocate for issues of common interest.

**2) Focus on Primary Care Engagement, Expanding Primary Care Capacity, and Preparing for the Affordable Care Act****a) Maximize benefits of the existing primary care safety net**

- i) Weekend and evening hours for primary care services
- ii) Service integration and collaboration (vertically and horizontally)

b) Expand primary care in targeted ways to encourage incremental growth in response to increased demand.

- i) Federally Qualified Health Center expansion (new access points, expanded medical capacity, mental health, oral health, pharmacy expansion grants, and changes of scope requests)
- ii) Hospital outpatient primary care capacity expansion
- iii) Expand the number of private solo or group practices that serve Medicaid-insured residents



- iv) Explore the development of retail clinics.
- c) **Explore the development of proven community-based, collaborative projects that promote patient engagement in acute and preventive care services as well as chronic disease management.**
 - i) Targeted outreach and education
 - ii) Targeted chronic disease management and primary care engagement programs
 - iii) Hospital-based emergency department initiatives that link those who access services through the ED and don't have a primary care medical home with an appropriate medical home
 - iv) Work with City Health Department, Health Care for All, and other community partners to ensure that those who are Medicaid eligible are enrolled and assigned to a primary care provider
- d) **Expand access to case/care management services to include:**
 - i) Assessment and screening;
 - ii) Education and health promotion;
 - iii) Care coordination and referral management,
 - iv) Chronic disease management,
 - v) Patient engagement

Appendix F

INPUT FROM ORGANIZATIONS AND/OR INDIVIDUALS WITH KNOWLEDGE OR EXPERTISE IN PUBLIC HEALTH

| Name | Expertise | Organization |
|----------------------|----------------------------------|----------------------------------|
| Dr. Anne Bailowitz | Public Health | Baltimore City Health Department |
| Ms. Diane Bell McKoy | Philanthropy/Program Development | Associated Black Charities |
| Dr. Alan Bennett | Primary Care | Park West Medical Systems Inc. |



| Name | Expertise | Organization |
|--------------------------------|------------------------------|--|
| Joyce Smith | Community Health | Operation ReachOut Southwest |
| Dr. Robert Blum | Public Health | Johns Hopkins School of Public Health |
| Dr. Yvonne Bronner | Public Health | Morgan State University |
| Mr. Lawrence Brown | Community Health and Policy | Morgan State University |
| Brother Art Caliman | Health Care Administration | Bon Secours Health System, Inc. |
| Mr. Dennis Cherot | Primary Care | Total Healthcare |
| Ms. Carmella Coyle | Health Care Advocacy | Maryland Hospital Association |
| Dr. Michael Gibbons | Public Health | Johns Hopkins Urban Health Institute |
| Dr. Brian Gibbs | Diversity/Public Health | Johns Hopkins School of Medicine |
| Dr. Michelle Gourdine | Public Health | Michelle Gourdine and Associates, LLC |
| Dr. Usha Jain | Pathology Department | Bon Secours Hospital |
| Mr. George Kleb | Community Organizing/Housing | Bon Secours Health System |
| Ms. Amy Kliene | Program Development | The Harry and Jeanette Weinberg Foundation, Inc. |
| Dr. Ravi Krishnan | Oncology Department | Local Physician |
| Ms. Faye Larkins | Ambulatory Care | Bon Secours Hospital |
| Dr. Douglas Mayo | Emergency Medicine | Bon Secours Hospital – Emergency Department |
| Mr. Miguel McInnis | Community Health | The Mid-Atlantic Association of Community Health Centers |
| Delegate Keiffer Mitchell, Jr. | State Leadership | Maryland House of Delegates |



| Name | Expertise | Organization |
|-----------------------------|-----------------------------------|---|
| Ms. Dwyan Monroe | Community Health | Baltimore CHAT |
| Dr. Allan Noonan | Public Health | Morgan State University |
| Dr. Samuel Ross | Hospital administration/Community | Bon Secours Hospital |
| Ms. Suzanne Schlattman | Community Outreach | Maryland Citizens' Health Initiative |
| Secretary Joshua Sharfstein | Public Health | Department of Health and Mental Hygiene |
| Mr. John Spearman | Hospital administration | University of Maryland Medical System |
| Ms. Shirley Sutton | Hospital administration | St. Agnes Hospital |
| Ms. Elizabeth Vaidya | Primary care/Public Health | Department of Health and Mental Hygiene |

