



## Negotiations with Cigna Frequently Asked Questions

GENERAL	
<b>What are Bon Secours and Cigna’s negotiations about?</b>	<p>Negotiations are a standard part of business operations between health systems and health plans. We have been negotiating with Cigna since late last year, hoping to compromise on reimbursement rates that will help address the financial burden created by inflation and supply chain shortages and build a sustainable partnership that will support the quality care we offer for years to come.</p> <p>Cigna’s reimbursement rates are not keeping pace with inflation and are below fair market standards. Being fairly reimbursed by our payer partners (insurance companies) is what enables us to continue to deliver the highest quality of care to our patients.</p> <p>Visit <a href="http://www.bonsecours.com/cigna-updates">www.bonsecours.com/cigna-updates</a> for more information.</p>
<b>Who does this affect?</b>	<p><b>Patients in Virginia and Ohio with a Cigna commercial (employer-sponsored) health plan may be impacted (patients in South Carolina, Kentucky and any other state are not impacted).</b> As of April 1, our Bon Secours providers and facilities will be considered out-of-network for these patients if we can’t reach an agreement beforehand.</p>
<b>What is a commercial (employer-sponsored) health plan?</b>	<p>Commercial (employer-sponsored / employer-provided) health insurance is a type of health coverage provided to employees, and their dependents, through their employer.</p>
<b>What does it mean for Bon Secours to be out-of-network?</b>	<p>By not compromising on a reasonable contract, <b>Cigna may be putting your in-network access to Bon Secours providers and facilities at risk.</b> We promise to continue doing our part to reach a new agreement with Cigna, so you don’t lose access to our doctors.</p> <ol style="list-style-type: none"> <li>1. If your plan includes out of network benefits, you can continue to see your Bon Secours providers, but may have to pay more out of pocket. You can contact Cigna to verify your out of network coverage.</li> <li>2. If your plan does not include out of network benefits and you have any ongoing treatment or procedures scheduled after March 31, call Cigna immediately to request that Cigna approve your treatment for Continuity of Care. Without a Continuity of Care authorization from Cigna, you may be responsible for payment on or after April 1.</li> </ol>
<b>What if I’m pregnant and/or receiving critical care for a chronic illness that will require care on or after April 1, 2025?</b>	<p>Certain conditions, such as pregnancy or care for chronic or complex illnesses, may be eligible for Continuity of Care, which would provide approved patients the opportunity to continue seeing their current care team at in-network rates, even if Bon Secours is out-of-network with Cigna. <b>Your provider must apply for you.</b> Cigna alone will decide whether to approve or deny the patient’s request.</p>
<b>Does this affect doctor’s offices AND hospitals?</b>	<p>Yes. If we don’t reach an agreement beforehand, then effective April 1, Bon Secours physician practices, acute care hospitals*, urgent care centers, ambulatory surgical centers (ASC) and additional care sites in Virginia will be considered out-of-network for patients with a Cigna commercial (employer sponsored) health plan as their primary insurance.</p>

*For patients in Virginia with Cigna commercial (employer-sponsored / employer-provided) health plans*



	<p>Affected Bon Secours acute care hospitals include:</p> <table border="1" data-bbox="467 317 1474 680"> <thead> <tr> <th data-bbox="467 317 630 373">Market</th> <th data-bbox="630 317 1474 373">Hospitals</th> </tr> </thead> <tbody> <tr> <td data-bbox="467 373 630 516"><b>Hampton Roads</b></td> <td data-bbox="630 373 1474 516"> <ul style="list-style-type: none"> <li>• Bon Secours – Mary Immaculate Hospital</li> <li>• Bon Secours – Marvie Medical Center</li> <li>• Bon Secours – Southampton Medical Center</li> <li>• Bon Secours – Harbors View Medical Center</li> </ul> </td> </tr> <tr> <td data-bbox="467 516 630 680"><b>Richmond</b></td> <td data-bbox="630 516 1474 680"> <ul style="list-style-type: none"> <li>• Bon Secours – Memorial Regional Medical Center</li> <li>• Bon Secours – Rappahannock General Hospital</li> <li>• Bon Secours – Richmond Community Hospital</li> <li>• Bon Secours – St. Francis Medical Center</li> <li>• Bon Secours – St. Mary’s Hospital</li> </ul> </td> </tr> </tbody> </table> <p><i>*The following hospitals in Richmond are not impacted at this time: Bon Secours – Southern Virginia Medical Center and Bon Secours – Southside Medical Center</i></p>	Market	Hospitals	<b>Hampton Roads</b>	<ul style="list-style-type: none"> <li>• Bon Secours – Mary Immaculate Hospital</li> <li>• Bon Secours – Marvie Medical Center</li> <li>• Bon Secours – Southampton Medical Center</li> <li>• Bon Secours – Harbors View Medical Center</li> </ul>	<b>Richmond</b>	<ul style="list-style-type: none"> <li>• Bon Secours – Memorial Regional Medical Center</li> <li>• Bon Secours – Rappahannock General Hospital</li> <li>• Bon Secours – Richmond Community Hospital</li> <li>• Bon Secours – St. Francis Medical Center</li> <li>• Bon Secours – St. Mary’s Hospital</li> </ul>
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<p><b>Should I cancel my appointment?</b></p>	<p>It’s important to note that for now, nothing changes, and you should continue to see your doctor and care team as you normally would. If we are unable to reach an agreement before March 31, 2025, please call Cigna before any scheduled appointments on or after April 1, 2025, to verify your benefits coverage.</p>						
<p><b>What can I do?</b></p>	<ol style="list-style-type: none"> <li>1. Talk to the HR department at your employer and ask them to explore their options. Bon Secours remains in-network with all other major commercial (employer-sponsored) health plans in Virginia.</li> <li>2. Call Cigna at the number at the back of your insurance card and tell them how important it is for you to keep your uninterrupted in-network access to Bon Secours.</li> </ol>						
<p><b>What if I have a medical emergency on or after April 1, 2025?</b></p>	<p>You should always go to the closest emergency room if you’re experiencing an emergency. Access to our emergency department facilities remains available to patients for covered emergency services, regardless of network status.</p>						
<p><b>Isn’t this contrary to Bon Secours’s Mission?</b></p>	<p>Our Mission compels us to serve our patients who come to us for care, and that will not change. We will continue to provide safe, compassionate, high-quality care to our patients.</p> <p>To be an advocate for our Mission and for your continued, high-quality care, we encourage you to call Cigna and urge them to reach agreement Bon Secours. Your advocacy will enable us to continue to provide the best care possible for you and others like you.</p>						
<p><b>Where can I learn more information?</b></p>	<p>Visit <a href="http://www.bonsecours.com/cigna-updates">www.bonsecours.com/cigna-updates</a> for more information.</p>						
<p><b>What if I have questions?</b></p>	<p>If you have questions about your benefits coverage, you should contact Cigna directly at the customer service number located on the back of your insurance card.</p> <p>Reach out to us with questions by calling <b>833-706-1471</b>.</p>						